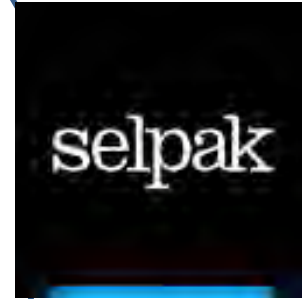
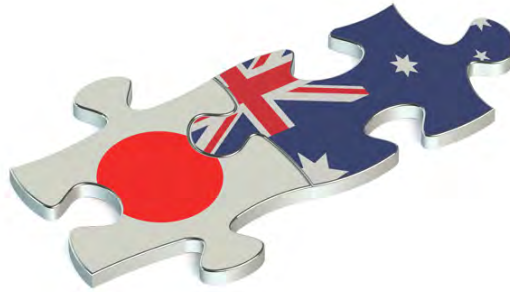


# ISGA Convention 2019

## Introduction of Yamato Weighing Machines

Automatic Weighing Solutions Global Sales Department  
Shoko Yamashita

Thank you for this great opportunity today!



**Yamato**

**Yamato**



**1920**

Founded as Kawanishi  
Machinery



**1945**

Yamato Scale  
was established



**1947**

First domestic  
conveyor scale was  
invented



**1954**

Showa Emperor and  
Empress visited our  
factory



**1954**

Tire balancer was  
invented



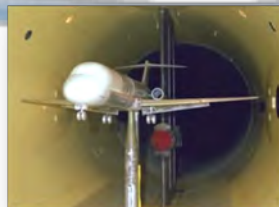
**1975**

Non Stop Axle weigher  
was produced



**1965**

Wind tunnel test system were  
produced



**100**  
Years  
Anniversary

*Technology Innovation Creation*

**Yamato**

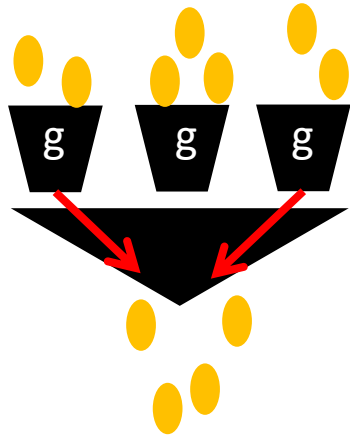
# About Yamato Scale

Yamato is one of the leading global manufacturers of commercial weighing equipment and with nearly 100 years' manufacturing experience.



**Yamato**

# “What is Dataweigh ?”

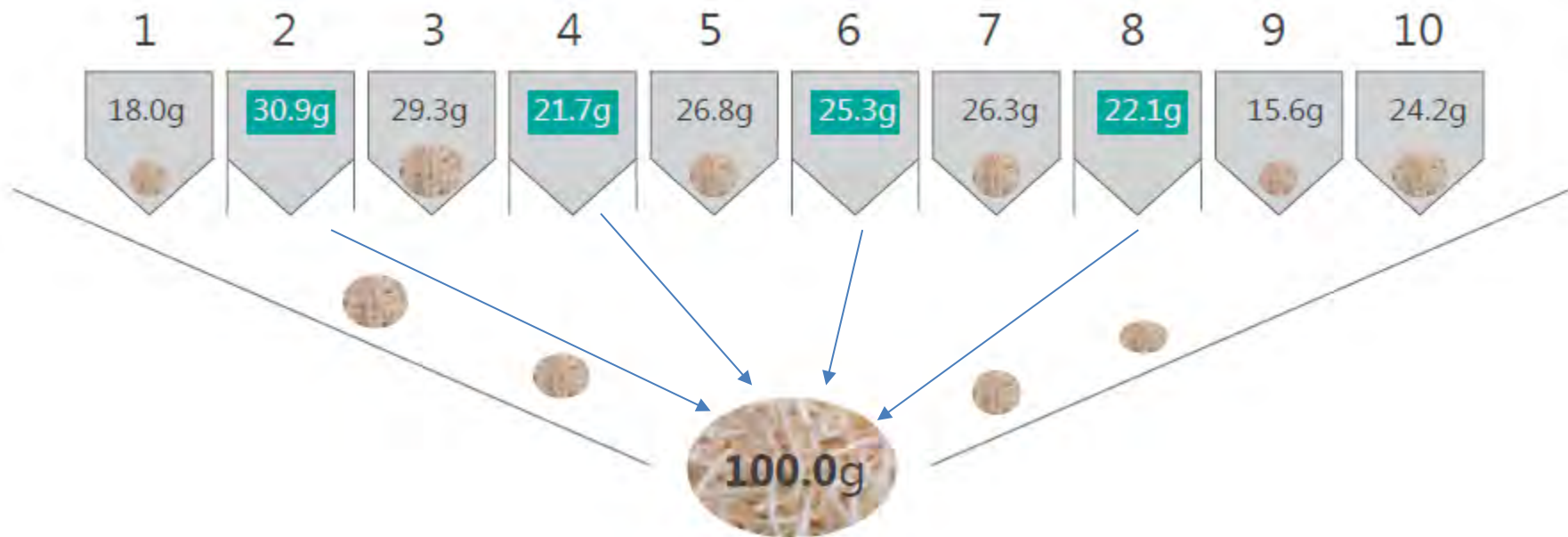


Multihead Weigher of Yamato → **Dataweigh**

**Yamato**

# “What is a theory of Dataweigh ?”

Choose some weigh heads for best combination , the closest to 100g



**Dataweigh can find the best weight !**





# 1. Benefits of **Dataweigh $\Omega$** <sup>TM</sup>



Increased  
productivity



Easy operation



Easy maintenance



Food safety &  
Durability

**Yamato**





# Food Safety & Durability



The IP 67 body can be fully washed

The streamlined centre column has few uneven surfaces

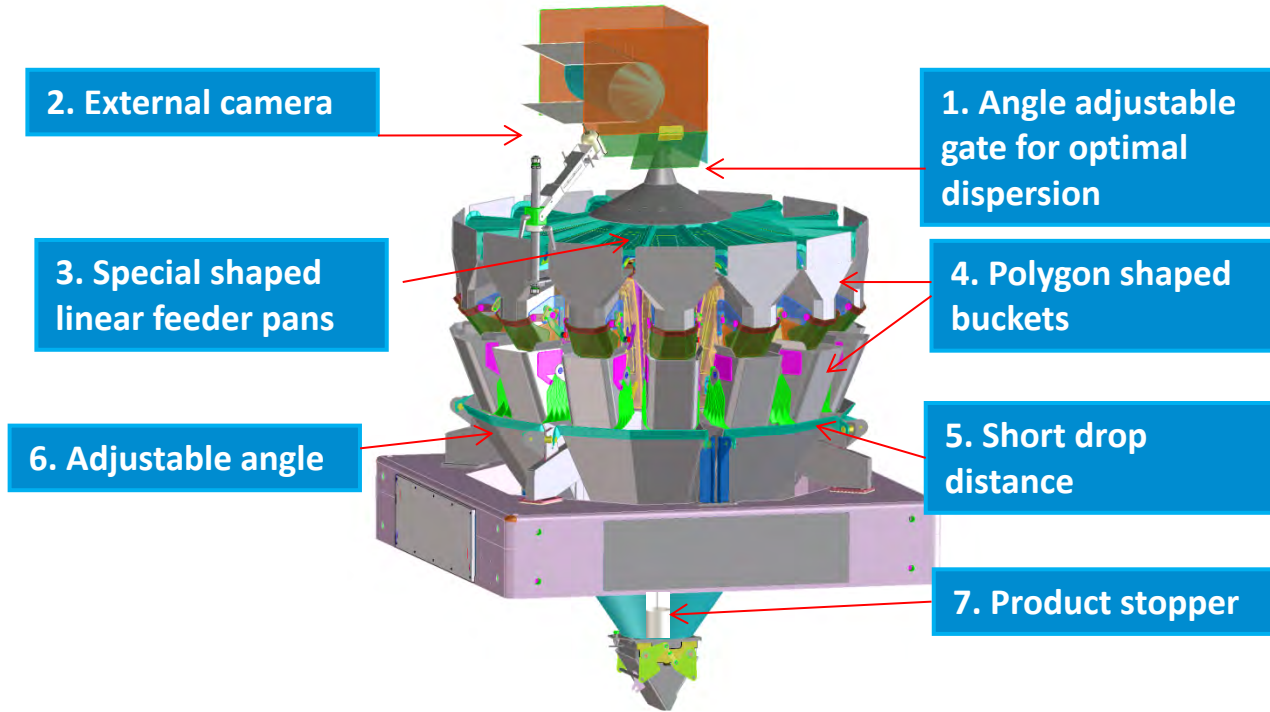
Polygon shaped buckets

Continuous welding



**Yamato**

# Feature of Dataweigh for bean sprouts

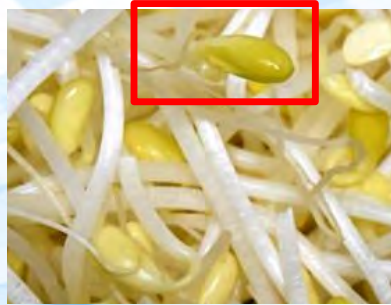


**Better quality**

**Better accuracy**

**Better productivity**

# Dataweigh $\Omega$ <sup>TM</sup>



**Yamato**



# We all love bean sprouts!



**Yamato**

# Success story of Parilla Fresh



Before



**Dataweigh**  
After

250g size pack

30 packs/min

**Twice**

60 packs/min

as many packs as before

400g size pack

25 packs/min

50 packs/min

**Yamato**

# Success story of Parilla Fresh



Yamato weigher produces Drastic  
Improvement on giveaway

## Giveaway (=Extra Charge Free Service )



20%

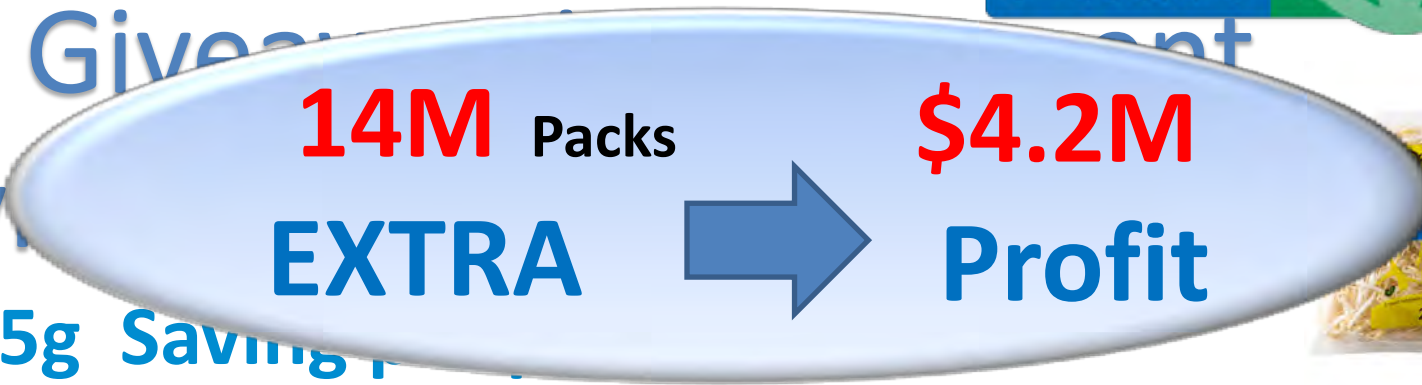
2%

18%

Improvement!

Yamato

# Success story of Parilla Fresh



**1 month**

Condition:  
250g pack  
Ex;profit per  
pack \$0.3



# If you are packing by hands....

Labour cost  $\$20 \times 8 \text{ hours} = \$160 / \text{per person/day}$

Working days: 250 days a year

$\$160 \times 250 \text{ days} = \$40,000 / \text{per person /year}$

$\$40,000 \times 5 \text{ staffs} = \$200,000 \text{ per year}$



Annual Saving

$\$200,000$   
annually



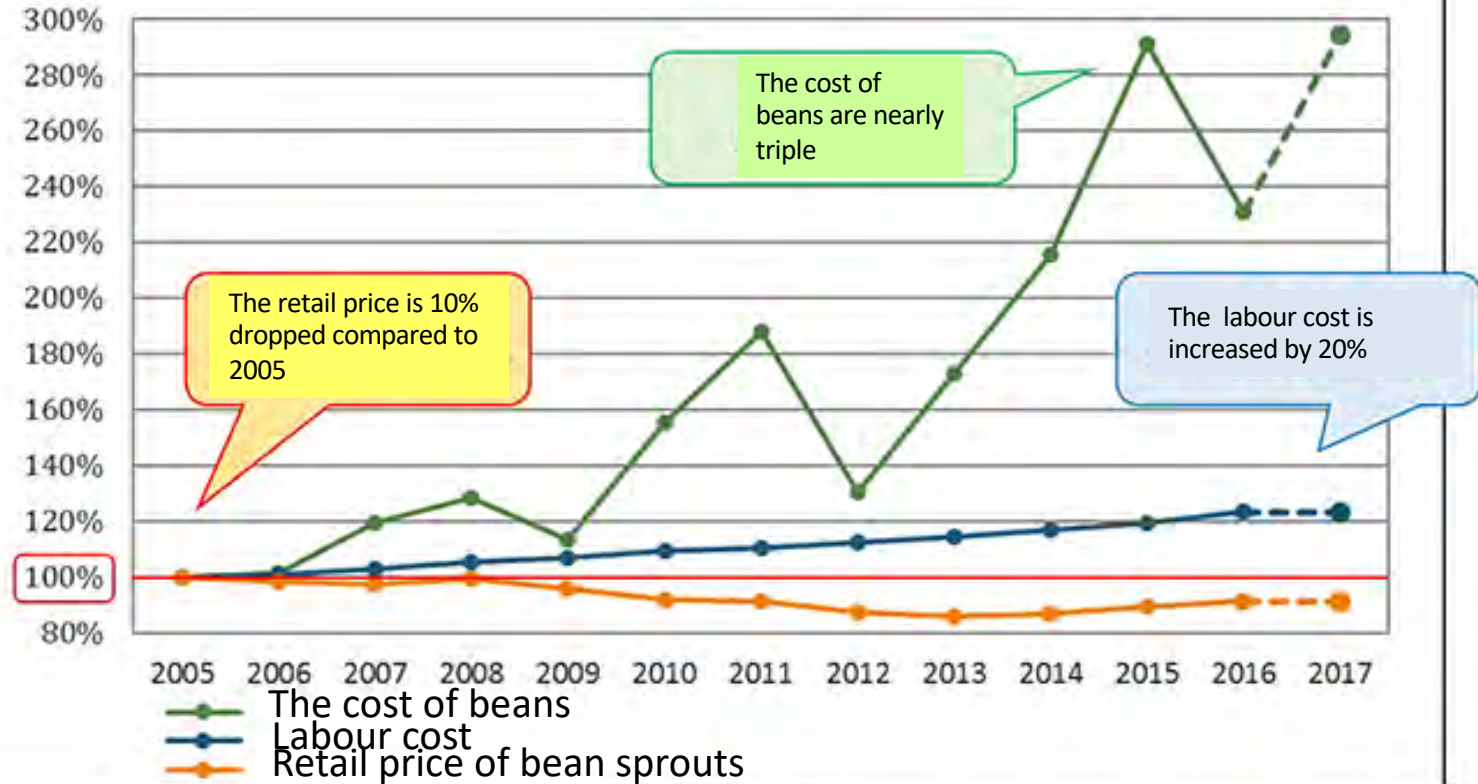
$\$200,000$   
saving

**Yamato**



**Yamato**

# Trend of bean sprouts market in Japan









# If you are in Australia or New Zealand...

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## INTERNATIONAL NETWORK



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**Yamato**



Thank you!